

- **CONSOLIDATED TOTAL NET INCOME OF 353.3 MILLION EURO (368.9 MILLION EURO IN 2000)**
- **STEADY DIVIDEND OF 1.018 EURO FOR SAVINGS SHARES AND 0.94 EURO FOR ORDINARY SHARES**
- **UNREALIZED CAPITAL GAINS AT ITALMOBILIARE S.p.A. TOTALED 875 MILLION EURO AT THE END OF THE YEAR**

Milan, 27 March 2002 - Italmobiliare S.p.A.'s Board of Directors today examined and approved the consolidated and parent company Directors' Report and Financial Statements for the year 2001. The Italmobiliare Group reported **net sales** of 4,206.7 million euro (+6.2%) with a **gross operating profit** of 1,048.7 million euro (+10.7%) and **operating income** of 653 million euro, an increase of 24% (excluding the effect of higher amortization charges at Italcementi S.p.A. in 2000 for voluntary asset revaluations, operating income would have increased by 15.9%). The year closed with **total net income** of 353.3 million euro, a satisfactory result, albeit lower than the 2000 figure (368.9 million euro), when the Group recorded much larger capital gains. Financials 2001 also reflected writedowns of equity investments in listed companies and non-recurring charges related to the restructuring of industrial operations. **Group net income** was 143.1 million euro compared to 186.6 million euro in the previous year. The strong results recorded by the Italmobiliare Group reflected in particular the solid progress of the Italcementi Group, which reported – as announced on 13 March – Group net income of 201.3 million euro, up 23.8% (excluding the effect of higher amortization charges at Italcementi S.p.A. in 2000 for voluntary asset revaluations, operating income would have increased by 9.4%). In 2001, the Parent Company **Italmobiliare S.p.A.** recorded **net income** of 66.8 million euro compared to 75 million euro in 2000. At 31 December 2001 Italmobiliare S.p.A. had **unrealized capital gains** on listed equity investments of 874.9 million euro, determined on the basis of average share prices over the previous six months.

Dividend – The Board of Directors will make a proposal to the shareholders' meeting, convened for ordinary and extraordinary sessions on 2 May (first call) and 3 May (second call), to distribute a steady **dividend** of 1.018 euro to savings shares and 0.94 euro to ordinary shares with a full tax credit. Should the payout proposal be approved by the Shareholders, the dividend will be paid as from 23 May.

The Group – At consolidated level, Italmobiliare had **net sales** of 4,206.7 million euro (3,962.2 million euro in 2000), with a **gross operating profit** of 1,048.7 million euro (947.4 million euro) and **operating income** of 653 million euro (526.7 million euro). The **cash flow** generated by the Group last year was 749 million euro compared to 789.6 million euro in 2000. **Total shareholders' equity** at the end of 2001 was 3,714 million euro (3,500.3 million euro), while **Group shareholders' equity** was

1,542.7 million euro (1,432.9 million euro at the end of 2000). **Net debt** at the end of the year was 1,701.9 million euro (1,535.3 million euro) and Group **gearing** (the ratio between the net financial position, including TsdI, and shareholders' equity) was 48.5% (47.3% at 31 December 2000).

Performance in the main business sectors – The Italcementi Group reported net sales of 4,062.7 million euro (+6.6%), a gross operating profit of 1,028.8 million euro (+10.2%) and operating income of 654.4 million euro, an increase of 22.7% (excluding the effect of higher amortization charges at Italcementi S.p.A. in 2000 for voluntary asset revaluations, operating income would have increased by 14.8%). Net income at the Italcementi Group amounted to 201.3 million euro, an increase of 23.8% from 2000 (excluding the effect of higher amortization charges at Italcementi S.p.A. in 2000 for voluntary asset revaluations, operating income would have risen by 9.4%). The **Sirap Gema** group posted a consolidated net loss of 4.2 million euro (net profit of 2.7 million euro in 2000), as a result of restructuring charges in the thermal insulation sector, which were only partially offset by good results in the packaging sector. The **Sab** group recorded income of 9.6 million euro (4.3 million euro in 2000), an improvement arising from the non-recurring income realized in the year. **Italmobiliare S.p.A. and its financial subsidiaries** made a positive contribution, albeit lower than in 2000 when, as previously mentioned, conditions were particularly favorable. In 2001, a capital gain of 89.5 million euro (at a consolidated level) was recorded from the sale of the equity investment in Montedison, which was nonetheless offset, owing to the poor performance of the financial markets, by large writedowns on listed shareholdings (principally 19.5 million euro for IntesaBci and 8.5 million euro for HdP).

Operating outlook for the Group – Overall, and in the absence of unforeseeable events, the results of the Group's main industrial units should be at least equal to those for 2001. Trends on the financial markets are still uncertain, and will have a significant impact on the results of the Parent Company Italmobiliare S.p.A. and its wholly owned financial subsidiaries. Considering that significant capital gains were recorded in 2001, the full-year consolidated result is expected to be lower than that reported for the past year.

The Parent Company – In 2001, Italmobiliare S.p.A. reported **financial income and charges** of 122.8 million euro (123.5 million euro in 2000); **income on ordinary operations** was 104.4 million euro (110.8 million euro), while **income before taxes** was 104.3 million euro (109.2 million euro). **Shareholders' equity** amounted to 927.1 million euro (897.6 million euro at the end of 2000) and covered 71.3% of equity investments held as fixed assets. At the end of 2001, Italmobiliare and the wholly owned financial subsidiaries had a **net cash position** of 148.1 million euro, compared to 102.3 million euro at the end of 2000.

Operating outlook for the Parent Company – Should substantial capital gains not be recorded, the full-year result for Italmobiliare S.p.A. should be lower than that reported in 2001, when capital gains arising from the sale of the equity investment in Montedison were a significant factor.

THE ITALMOBILIARE GROUP ON THE INTERNET: <http://www.italmobiliare.it>

The attachment shows key data from the consolidated and parent company income statements and balance sheets which have not yet been certificated by the auditors or checked by the Board of Statutory Auditors

ITALMOBILIARE GROUP		<i>(million euro)</i>	
	2001	2000	
Net sales	4,206.7	3,962.2	
Value added	1,802.3	1,690.1	
Gross operating margin	1,048.7	947.4	
<i>% of net sales</i>	<i>24.9</i>	<i>23.9</i>	
Amortisation and depreciation	395.7	420.7	
Operating income (Difference value/costs of production)	653.0	526.7	
<i>% of net sales</i>	<i>15.5</i>	<i>13.3</i>	
Financial income and charges	6.5	61.5	
Asset value adjustments and non-recurring items	(57.1)	14.9	
Income before taxes	602.4	603.1	
Total income	353.3	368.9	
Income/loss attributable to minority shareholders	210.3	182.3	
Group income	143.1	186.6	
Total shareholders' equity	3,714.0	3,500.3	
Group shareholders' equity	1,542.7	1,432.9	
Net debt	(1,701.9)	(1,535.3)	
Capital expenditure	877.1	618.4	
Cash-flow (income + amortisation and depreciation)	749.0	789.6	

ITALMOBILIARE SPA		<i>(million euro)</i>	
	2001	2000	
Income from equity investments	142.7	128.5	
of which:			
dividends and tax credits	66.6	51.9	
profits on equity trading	76.1	76.6	
Other financial income	18.4	16.5	
Interest expense and other financial charges	(38.3)	(21.5)	
Total financial income and charges	122.8	123.5	
Financial asset value adjustments	(6.0)	2.5	
Balance other operating income/costs	(12.4)	(15.2)	
Ordinary operating income	104.4	110.8	
Balance non-recurring income/charges	(0.1)	(1.6)	
Result before taxes	104.3	109.2	
Income taxes	(37.5)	(34.2)	
Result for the year	66.8	75.0	